



Finance, Accounting & Investment Professional

Rally Austin is seeking an experienced finance professional to join a growing organization working at the intersection of public finance, strategic real estate, economic development, and community investment.

Rally Austin is a local government corporation and nonprofit organization established to facilitate equitable development for economic growth while preserving Austin's unique culture. Rally works across three areas of investment: Arts, Music & Culture, Complete Communities, and Catalytic Development. Through these areas, Rally structures and manages investments, real estate and finance transactions, development initiatives, and partnerships that advance community and economic outcomes for Austin.

Rally is entering an important period of growth. New programs, real estate investments, and development opportunities are moving into implementation while public and nonprofit partners are seeking creative approaches to finance projects and preserve important community assets. We are seeking a professional who can assume responsibility for Rally's core accounting and financial management functions while bringing additional insights and capabilities that can support the organization's expanding work.

Required Experience & Skills

Rally maintains its financial records on the full accrual basis of accounting and prepares its financial statements in accordance with generally accepted accounting principles applicable to governmental entities, including standards established by the Governmental Accounting Standards Board (GASB). The successful candidate must demonstrate:

- Five to seven years of progressively responsible accounting and financial management experience, including hands-on responsibility for day-to-day accounting operations, monthly and fiscal year-end close, and coordination of annual financial audits.
- Experience applying GASB standards and maintaining financial records on the full accrual basis of accounting, including recording accruals and deferrals, preparing adjusting journal entries, reconciling balance sheet accounts, and supporting preparation of annual financial statements.
- Proficiency with QuickBooks Online, including maintaining the general ledger, preparing and posting journal entries, processing accounts payable, completing account reconciliations, and producing financial and management reports.
- Experience developing and managing annual budgets, forecasts, financial projections, and multi-year analyses.
- Strong financial and analytical skills, including the ability to evaluate information, identify risks and trends, develop recommendations, and support organizational and project decision making.
- Experience leading preparation for and coordination of an annual financial audit, including developing schedules, organizing supporting documentation, responding to auditor requests, and managing the process through completion.
- Strong organizational and project management skills, with the ability to manage multiple priorities, recurring financial responsibilities, deadlines, and complex information.
- The ability to develop and improve financial systems, processes, internal controls, policies, and documentation within a growing organization.
- Strong written and verbal communication skills and the ability to translate technical financial information into clear and useful guidance for colleagues, leadership, committees, and the Board.
- The ability to work effectively within a small, entrepreneurial organization where responsibilities may extend beyond traditional functional boundaries.

Additional Relevant Experience

Rally is also interested in the broader experience and capabilities candidates may bring. Additional relevant experience may include:

- Real estate finance, acquisition, development, construction, leasing, or asset management



- Lending, underwriting, loan servicing, portfolio management, or administration of investment programs
- Public finance, debt financing, bond issuance, or community development finance
- Financial modeling, development pro formas, cash flow analysis, investment analysis, and preparation of financing recommendations
- Procurement, solicitations, contracting, purchasing, and vendor management
- Capital project finance and administration
- Public-private partnerships and complex financial transactions
- Nonprofit, governmental, philanthropic, or other mission-driven financial environments
- Development and implementation of systems that support efficient project delivery, financial compliance, and organizational growth

Rally does not expect any single candidate to bring expertise across each of these areas. We are interested in identifying an individual with a strong accounting and financial foundation whose additional experience, judgment, and capabilities can strengthen the organization as its work evolves. For that reason, this is intentionally presented as an open opportunity rather than a fully prescribed position. **Rally is prepared to develop the final job description, scope of responsibilities, position, and compensation based on the right candidate and the combination of skills and experience that an individual can contribute to the organization.**

What We Are Looking For

Rally welcomes professionals from accounting, finance, audit, real estate, investment, public or public and private sector, and economic or community development backgrounds who can combine technical strength with sound judgment, initiative, and a collaborative approach. The right candidate will be comfortable working in a small, entrepreneurial organization, developing systems, managing multiple priorities, translating financial information into actionable recommendations, and contributing to projects that move from analysis and planning through transaction and implementation.

Why Now

Rally is expanding its work in cultural preservation, community-serving real estate, catalytic development, asset management, and project financing. With \$36.8 million allocated across active community investments and an estimated \$162 million portfolio, several significant projects and new opportunities are moving forward now. Rally hopes to on board the successful candidate as soon as practical, while prioritizing the right combination of experience, capabilities, and organizational fit.

Expression of Interest

This opportunity is **open, and submissions will be considered on a rolling basis until the right candidate is identified.**

Professionals interested in being considered should complete a short questionnaire and upload a current resume with cover letter here: [Questionnaire & Document Submission](#)

Rally Austin was created to advance partnerships within the community that secure equitable and inclusive development for all Austinites. Therefore, it is critical to the mission and essential to day-to-day operations for representatives of the organization to lend their own unique, lived-experiences while embracing, celebrating, and encouraging the lived-experiences of others in the shared pursuit of diversity, equity, and inclusion. The leadership of Rally Austin seeks to go beyond being an affirmative action and equal opportunity employer by creating a team and workplace as open and inspiring as the outcomes the organization seeks to achieve for an inclusive Austin of the future.

Think big. Help us build what comes next for Austin.